



800-638-6000

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Because of Covid-19, my location wants me to remove my machines!

1

Be Prepared.

1. Be prepared BEFORE you go to the location.
2. Make an “Elevator Speech”, 20-30 seconds long with the reasons provided here.
3. Ask questions. Engage your customer.
4. Stay calm. Don't burn bridges.

2

Engage Your Customer

1. Vending machines have been around for decades and are well used by your customers.
2. Vending machines are safe, exciting and fun to use.
3. Provides passive income—when income is so important in today's struggling economy.

3

Vending Makes 'Cents'

1. Machines have toys, novelties and confections.
2. Provides activities for children making for a better shopping experience.
3. Creates repeat customers.
4. Adds to the experience for all customers.

4

Protect & Disinfect

1. Prizes and candy are protected from contamination.
2. You can provide signage indicating the machines have been disinfected.
3. Wear masks and gloves when servicing—show you take extra care!
4. Use signage to let customers know you are doing your job.